



McKinney Petroleum Equipment

Want to Avoid Skimmers at Your Site? Use the Wayne Secure Hybrid Chip Reader for Increased Security!

The EMV® liability shift in 2020 is getting closer and closer and more sites are being prepared for chip card transactions. The Wayne iX Pay™ Secure Hybrid Chip reader has been in use for more than 5 years and almost every fuel dispenser from the Austin factory leaves with one installed. This prepares the sites of these dispensers for EMV chip card payments and EMV compliance, but did you know that these sites are also immediately increasing their security levels for the current magstripe transactions?

Today’s skimmers typically attack the magstripe readers, either as a device placed in front of the card reader opening or inside the electronic head in between the magstripe reader and the PIN pad. These fraudulent devices require only one site visit since data can be collected via Bluetooth, which ranges beyond the forecourt area.

The Wayne Secure Hybrid Chip reader offers protection against skimmers with the following:

- It is flush mounted to bezel to make it harder to attach a skimmer and more obviously visible.
- The Pad Lock symbol with the green light indicates that security is activated. The light turns red if the reader has been breached.
- Authentication between the card reader and the SPM PIN pad and encrypted interface to protect card data.

Help your customers protect their sites and prepare for EMV with
Wayne iX Pay secure payment terminal!



Wayne
FUELING SYSTEMS

TAKE YOUR BUSINESS **BEYOND** THE EDGE

NEW \$199/month financing options for the Ruby Ci

Ruby Ci is the latest offering from Verifone, combining POS and a functional site controller. As the only one of its kind in the marketplace, site owners have the ability to consolidate, as well as upgrade their operating technology at the same time. Also, the sleek touch screen hardware allows for more counter space and a smaller footprint for each workstation.

36-Month Term

Single –Terminal Package

\$199/mo.

- Simple application/approval process
- Finance installation and equipment costs in one transaction

60-Month Term

Dual-Terminal Package

\$199/mo.



Financing provided by Lease Corporation of America • First and last payments and applicable documentation fee are due in advance • 2+ years' time in business required • Pricing is subject to LCA Credit Approval • Shorter or other financing terms are available • **Offers expire December 31, 2018**

CONTACT YOUR MCKINNEY SALESMAN FOR MORE INFORMATION • 251.661.8800

McKinney Highlights:

Mike Davies just celebrated his 10th anniversary with McKinney Petroleum Equipment. Mike is a native of Vancleave, MS where he still lives. He and his wife have a 10 year old daughter and twin boys, 8 years old. So, between dance lessons, sporting events and school functions, Mike has a very busy social calendar. Mike is technically an estimator but performs many functions around the office from sales to purchasing to IT work. He's not only a valuable asset to McKinney but also to our customers.



SAFETY

Barricade Work Area

A vehicle functions as the primary barricade. Additional barricades to delineate the work area should be bright, colorful and plentiful. The recommended height is 48 inches. High-visibility and reflective barricades are recommended. The number of barricades needed varies. For a single STP sump entry, a minimum 10-foot-by-10-foot work area is needed. Consider bars or, at a minimum, caution tape between barricades to keep pedestrians out of the work area. The work area also requires confined space entry signage.

Customer Info:

Keith's Superstores of Hattiesburg, MS acquired 12 convenience store locations from Burns Oil Company in Southern, MS growing its regional footprint.

"Our core focus with this sale was to find a strategic buyer that would carry on the same high standards and values towards our customers and employees," said H. David Burns

You can say any foolish thing to a dog, and the dog will give you a look that says, 'Wow, you're right! I never would've thought of that!' ~ Dave Barry



Earlier this year, WH Thomas Oil Company of Clanton, AL purchased the Bulk Plant and Short Truck Industrial Accounts from Chattahoochee Oil in Auburn, AL.

OPW discussed new EPA regulations at 2018 PEI-NACS

Last week marked a pivotal moment for the retail fueling industry with the new EPA regulations coming into effect.

Global fluid-handling solutions provider OPW fielded many questions from retailers around the pending U.S. Environmental Protection Agency's (EPA) Underground Storage Tank (UST) Regulations at last week's PEI Convention at the NACS Show in Las Vegas, Nevada. The new UST regulations went into full effect on October 13.

On July 15, 2015, the EPA published an update to the UST regulation and the state program approval regulation in the Federal Register. The revisions strengthened the 1988 federal UST regulations by increasing the emphasis on properly operating and maintaining UST equipment.

"The moment we've been helping distributors and site owners prepare for since 2015 has arrived, but the process is far from over for many fueling sites across the United States," said Ed Kammerer, Director of Marketing and Global Product Strategy. "We received a lot of interesting feedback about the struggle to find contractors to get sites up to code. It's now officially crunch time."

There are four major regulatory requirements that all U.S. stations must be prepared for pertaining to new and existing UST systems.

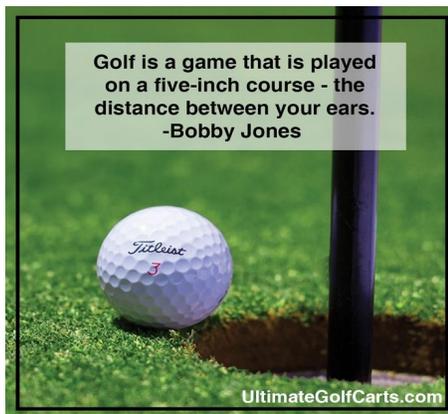
Testing of sumps and under-dispenser containment systems must be performed every three years if the system uses interstitial monitoring of the piping as its primary form of leak deterrence.

Spill-bucket testing will be required every three years, unless the UST system is outfitted with double-wall spill buckets where the interstitial space is tested regularly. Some states already require spill-bucket testing every year.

Compliance testing of repaired components: Whenever any component in the spill-protection, overfill-containment and secondary-containment areas of the UST system needs to be repaired, compliance testing of the repaired system must be completed within 30 days, regardless of whether or not an actual product release occurred.

Overfill-prevention equipment inspections will be required every three years, except in states where they are already required annually.

"It's important for each site owner to get their site compliant as soon as possible," added Kammerer. "Not just for the safety of their customers and our environment, but for their business as non-compliance penalties are fierce."



ON THE LIGHTER SIDE:

WHAT DO YOU DO WITH A SICK BOAT?

TAKE IT TO THE DOC!

HOW DOES AN OCTOPUS GO TO WAR?

WELL-ARMED!

WHY DIDN'T THE MELONS GET MARRIED?

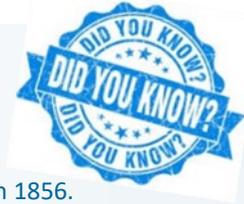
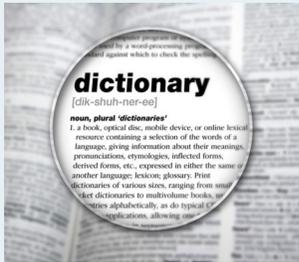
BECAUSE THEY CANTALOUPE!



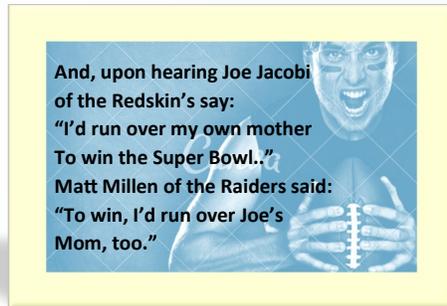
MDS has two 10,000 gallon double wall tanks with a protective porch for sale. If interested, call Bob Schilli at 205.358.1516 or email at Bschilli@schillicorp.com

THOUGHT FOR THE DAY:

If a word is misspelled in the dictionary, how would we ever know?



- ◆ Franklin Pierce was the first president to erect a Christmas tree in the White House, in 1856.
- ◆ There are two states that borders are four straight lines; Colorado and Wyoming.
- ◆ The reason buttons were originally put on coat cuffs was to keep mid-shipmen from wiping their noses on the sleeves.



CUSTOMER NEWSLETTER



3926 Halls Mill Rd.
Mobile, AL 36693

PHONE: 251.661.8800 • FAX: 251.661.8821 • TOLL FREE: 800.476.7867
3926 HALLS MILL ROAD • MOBILE, ALABAMA 36693
P.O. BOX 9099 • MOBILE, ALABAMA 36691

EMAIL: ADMIN@MCKINNEYPETROLEUM.COM • WEBSITE: WWW.MCKINNEYPETROLEUM.COM